



705 South River Road
West Lafayette, IN 47906
Street / Sanitation / Recycling
Phone: (765) 775-5242
Fax: (765) 746-1302

December 29, 2014

Memo

TO: Mayor Dennis and Board of Works Members
FROM: Doug Payne, Street Commissioner
RE: Special Purchase with Unique Opportunity for Substantial Savings for 2009
Bucket Truck

The City has an opportunity to purchase a used 2009 GMC bucket truck from Altec Inc. for \$66,500.00. This is a unique opportunity for substantial savings. A new truck comparable to this would cost approximately \$135,000.00. The department needs a larger bucket truck to hang banners and work on traffic lights over the recently acquired streets such as Northwestern Ave. and South River Rd. This truck will also be useful when cutting down large trees that we would normally need to hire a contractor to cut.

I found similar styles of trucks at comparable prices in other states. However, this truck is in Fort Wayne, IN. By offering to pick up the truck, Altec Inc. was willing to waive the built-in delivery fee. That along with additional negotiation will save the City a total of \$3,400 off of the original asking price.